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FOR IMMEDIATE RELEASE

Sonia St. Charles of Davenport Group Recognized as One of CRN's 2018 Women of the Channel

St. Paul, MN, May 15, 2018 – Davenport Group announced today that [CRN®](#), a brand of [The Channel Company](#), has named Sonia St. Charles, CEO, to its prestigious 2018 Women of the Channel list. The executives who comprise this annual list span the IT channel, representing vendors, distributors, solution providers and other organizations that figure prominently in the channel ecosystem. Each is recognized for her outstanding leadership, vision, and unique role in driving channel growth and innovation.

CRN editors select the Women of the Channel honorees based on their professional accomplishments, demonstrated expertise, and ongoing dedication to the IT channel.

Sonia St. Charles, CEO of Davenport Group, has more than 30 years of experience bringing her innovative ideas and leadership to the technology industry. Her extensive business knowledge and genuine compassion for employees built an organization that values diversity and excellence. With these values at the forefront of everything they do, Davenport Group prides itself on bringing each and every customer success in their IT environment. Early in Davenport Group's existence, this focus led Sonia St. Charles to partner with Dell EMC, a leader in best-of-breed IT solutions. Since then, Davenport Group has evolved with Dell EMC as they've undergone big changes, all leading to the creation of the current power house that we know as Dell Technologies. Now, as Michael Dell shared at Dell Technologies World, we are living in an era where every customer is reinvisioning how they use technology to drive growth and build relationships. Davenport Group is well positioned to help customers navigate this time of IT transformation with Sonia St. Charles leading the way.

"This accomplished group of leaders is steadily guiding the IT channel into a prosperous new era of services-led business models and deep, strategic partnerships," said Bob Skelley, CEO of The Channel Company. "CRN's 2018 Women of the Channel list honors executives who are driving channel progress through a number of achievements—exemplary partner programs, innovative product development and marketing, effective team-building, visionary leadership and accelerated sales growth—as well as advocacy for the next generation of women channel executives."

"Davenport Group has worked hard to help all of our customers transform their IT environments to meet the demands of our modern world," said Sonia St. Charles. "I'm happy to be a part of such a meaningful and critical process for the companies, schools, and local governments we work with. Michael Dell and Davenport Group believe that software-defined data centers are the future, and Davenport Group is thrilled to be a part of bringing this innovative technology to businesses of all sizes. Being named to the

2018 Women of the Channel list is an honor that reinforces my passionate belief that we're doing the right thing by partnering with Dell Technologies, and by putting customers first."

The 2018 Women of the Channel list will be featured in the June issue of CRN Magazine and online at www.CRN.com/wotc.

About Davenport Group

Davenport Group designs and implements IT solutions that help organizations proactively manage their data — today and into the future. Specializing in enterprise data storage and virtual infrastructure, Davenport Group is an end-to-end solutions provider serving mid-market customers nationwide. Visit www.davenportgroup.com to learn more.

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About the Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequaled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace.
www.thechannelco.com

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