



davenport group

FOR IMMEDIATE RELEASE

Davenport Group's Sonia St. Charles Recognized by Everything Channel's CRN Magazine as One of the Top 100 Women in the Channel

ST. PAUL, MN, July 26, 2011 — <u>Davenport Group</u> announced today that company CEO and founder, <u>Sonia St. Charles</u>, has been recognized by Everything Channel's *CRN* Magazine as one of the Power 100 Women of the Channel. This is the third consecutive year that St. Charles has been featured in *CRN*'s annual list.

The Power 100 spotlights 100 female executives across vendors' channel organizations, distributors, and solution providers for their accomplishments over the past year and the far-reaching impact they are having on the technology industry going forward.

Over the past year, St. Charles led Davenport Group to continuing, steady growth in the face of a difficult economic climate, and built on the strong relationships she has with her customers. She worked to provide a seamless transition for her customers after Dell's recent acquisition of longtime Davenport Group partner, Compellent Technologies. In addition, St. Charles currently serves on Dell's Certified Partner Advisory Board and Everything Channel's Value Added Channel Advisory Board.

"This year's Power 100 Women of the Channel list honors the most successful and influential women in the IT channel – a traditionally male-centric industry. The Power 100 list is an elite subset of our annual Women of the Channel list, which recognizes the 100 most influential women of the channel based on their overall achievements, and their influence in the technology industry," said Kelley Damore, VP, Editorial Director, Everything Channel.

"I am honored to be in the company of women who are so respected within the channel and the industry as a whole," said St. Charles. "It's wonderful to be able to work with customers we love and to once again receive confirmation from the industry that what we're doing is working."

A special feature of the Women of the Channel is in the July issue of *CRN* Magazine and expanded coverage is featured online at <u>www.crn.com</u>.

About Davenport Group

Founded in 2001, Davenport Group creates solutions for storage management and data recovery to help organizations get control of their data and reduce long-term expenses. The company values its strong customer relationships with businesses ranging from the public to the private sector, including Fortune 1000 companies and state and local governments. Davenport Group, a certified woman-owned business (WBENC), is a Dell Premier Partner and is headquartered in St. Paul, Minn. Visit

http://www.davenportgroup.com for more information or follow us on Twitter.

About Everything Channel

Everything Channel is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With over 30 years of experience and engagement, Everything Channel has the unmatched channel expertise to execute integrated solutions for technology executives managing partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. Everything Channel is a UBM company. To learn more about Everything Channel, visit us at <u>www.everythingchannel.com</u>.

Contacts

Anica Wensman Davenport Group 651.765.0279 awensman@davenportgroup.com

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