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Davenport Group Named North Central Partner of the Year by Dell

ST. PAUL, MN, December 11, 2012 — Davenport Group, a Dell Premier Partner specializing in storage solutions, today announced it has been named North Central Partner of the Year in Dell's PartnerDirect channel program Partner of the Year Awards for Dell's Fiscal Year 2013.

The annual awards that honor Dell partners for delivering exemplary solutions for their customers were presented at the Channel Partner Summit that kicked off Dell World 2012 in Austin, TX. Award winners, chosen regionally, are selected from a group of nominations based on their dedicated use of Dell technologies to provide solutions for their customers' needs.

"This year has been exceptional for Davenport Group, as we have been able to add new customers while continuing to fulfill our existing customers' needs. Dell has played a significant role in our company's growth," said Davenport Group CEO and co-founder, Sonia St. Charles. "Dell's focus on delivering the best story in IT provides Davenport Group with what we need to compete in the marketplace. Their commitment to working with the channel is solid and allows us to provide our customers with the best experience possible. Dell is a great partner."

As a Dell Premier Partner, Davenport Group gains expertise in hardware, software and services that help eliminate IT complexity for customers and help create greater efficiencies. Dell also offers partners like Davenport Group greater value and choice to their customers, while rewarding investment in key Dell solutions that will help drive business growth.

Davenport Group

Founded in 2001, Davenport Group creates solutions for storage management and data recovery to help organizations get control of their data and reduce long-term expenses. The company values its strong customer relationships with businesses ranging from the public to the private sector, including Fortune 1000 companies and state and local governments. Davenport Group, a certified woman-owned business (WBENC), is a Dell Premier Partner and is headquartered in St. Paul, Minn. Visit www.davenportgroup.com for more information. Follow us at twitter.com/DavenportGroup.

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