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FOR IMMEDIATE RELEASE

Davenport Group's Sonia St. Charles Named to CRN's Women of the Channel Power 50 Solution Providers

Saint Paul, MN, June 3, 2014 — Davenport Group is proud to announce Sonia St. Charles, CEO has been named to the CRN 2014 Women of the Channel list, and has been recognized as one of this year's inaugural Power 50 Solution Providers. Headquartered in St. Paul, Davenport Group is a leading IT Solution Provider, focusing on data center solutions, serving customers in more than 25 states.

Compiled by CRN, the 2014 Women of the Channel list highlights the accomplishments of female executives within vendor, distribution and solution provider organizations, and the impact they have on the advancement of the IT channel. The Power 50 honors an elite subset of female executives at solution provider organizations who are extending their respective company's sphere of influence as trusted advisers.

"I am honored to be recognized with women who are so respected and making such an impact within the technology industry," said Sonia St. Charles, CEO of Davenport Group. "Recognition by *CRN Magazine* as one of the top Women of the Channel is a distinct honor that validates our customer centric go-to-market approach, and celebrates our accomplishments," said St. Charles. "Our vision of deploying the best and most innovative technologies available, to solve our customer's problems, has not changed and we will continue to focus our efforts on building long-term relationships with our customers and partners. We work hard to serve our customers and receiving this recognition just shows that our hard work is paying off. Davenport Group is proud to be a Dell Premier Partner specializing in data center solutions."

"We are seeing a steady increase in the number of female executives making their mark in the solution provider community," said Robert Faletra, CEO, The Channel Company. "The new Power 50 list shines a spotlight on both their contributions as individuals and the importance of the solution provider role in the success of their clients. We congratulate the Women of the Channel, and look forward to their continued success."

The 2014 CRN Women of the Channel list will be featured in the June issue of *CRN Magazine* and online at www.crn.com.

About Davenport Group (<http://www.davenportgroup.com>)

St. Paul, Minn.-based Davenport Group, a Dell Premier Partner, creates strategies for storage management and data recovery. Using best-in-class technology systems, it designs cost-effective storage solutions that build on existing infrastructure to help organizations get control of their data. The company works with businesses ranging from the public to private sector, including Fortune 1000 companies, County and State governments, and is a certified woman-owned business (WBENC).

About The Channel Company

The Channel Company is the channel community's trusted authority for growth and innovation, with established brands including CRN, XChange Events, IPED, and SharedVue. For more than three decades, we have leveraged our proven and leading-edge platforms to deliver prescriptive sales and marketing solutions for the technology channel. The Channel Company provides Communication, Recruitment, Engagement, Enablement, Demand Generation and Intelligence services to drive technology partnerships. Learn more at www.thechannelcompany.com.

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